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AN EXELON COMPANY

Impact Through Equity

ComEd 2023 Supplier Diversity Report



Report Pursuant to
220 ILCS 5/5-117
Prepared for the Illinois
Commerce Commission
April 15, 2024

The background features a dark blue gradient with large, flowing, wavy shapes in shades of teal and purple. The shapes overlap and create a sense of movement and depth. The text is positioned in the upper left quadrant of the image.

The Power of Impact

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Message from the CEO

Making a Positive Impact Through Equity



Gil Quiniones, President and CEO, ComEd

Delivering safe, reliable, and affordable power to the people of northern Illinois is a big job, and we at ComEd count on the skills and dedication of hundreds of diverse businesses. In 2023, ComEd's spend with diversity-certified suppliers reached a record high of \$1.05 billion. That was 43% of our total spend of nearly \$2.4 billion.

This milestone demonstrates the priority we place on creating opportunities for people of color, women, military veterans, and other underrepresented groups. We are grateful to these diverse-owned businesses for helping us meet the evolving needs of the grid and the more than 9 million people whose lives it powers. At ComEd, we recognize that by spending with diverse suppliers we can strengthen the diverse communities we serve. As we look to power a cleaner future, we are also striving to build a more equitable future in this region.

In 2023, we added 160 diverse businesses to our supply chain, bringing the total to 648, with representation in virtually every major ComEd procurement category, from Distribution Construction to Energy Efficiency (EE) to Information Technology. Additionally, last year, 16 companies completed the EE Service Provider Incubator Program, which is led by Walker-Miller Energy Services, a diversity-certified supplier. Through this program, graduates learn about ComEd's EE offerings, then have an opportunity to grow their businesses by helping customers save energy and lower their utility bills.

Diverse spend reached at least 44% in several categories critical to ComEd operations, including transmission and substations, construction, electrical distribution, engineering and technical consulting, and facilities. Together, those areas represent a total spend of more than \$600 million.

These procurement categories are incorporated into ComEd's Refiled Multi-Year Integrated Grid Plan, which was designed to ensure the grid continues to provide reliable and resilient service, mitigating the impacts of climate change and extreme weather events, which pose a particular threat to vulnerable populations in our region. ComEd's Refiled Multi-Year Integrated Grid Plan will increase capacity for new load growth. It will support the nation-leading decarbonization goals of Illinois' Climate and Equitable Jobs Act; and it will proceed at a pace that ensures rates remain affordable for all customers.

Illinois utilities are required to report on their spending with diversity-certified suppliers, and we at ComEd welcome the opportunity to share information about this important work. Despite any unforeseen challenges that may arise, we are fully committed to creating opportunities that help diversity-certified suppliers grow and prosper. It is one of the most impactful actions we can take in building more equitable communities and delivering value to all ComEd customers.

Sincerely,

Gil Quiniones
President and CEO, ComEd

\$8.4B

ComEd's total diversity-certified supplier spend 2012-2023

\$1.05B

ComEd's total 2023 diversity-certified supplier spend

43%

ComEd's 2023 diversity-certified supplier spend represented 43% of total supply chain spend

\$757M

ComEd's total 2023 Tier 1 diversity-certified supplier spend

160

Total number of new diversity-certified suppliers in 2023

648

Total number of Tier 1 and Tier 2 diversity-certified suppliers

ComEd Diverse Supply Chain 2023 Dashboard

In accordance with the Proposed Guidelines and Uniform Template for the Section 5-117 Report, this section highlights key metrics and results of the 2023 ComEd Diverse Business Empowerment Program.

The graphic to the left illustrates what ComEd's commitment to diversity-certified suppliers means to the Illinois economy and to the economic vitality of the communities in which we operate. This report demonstrates how the economic activity we generate benefits our employees, companies, cities, and towns throughout the state.

Our continued commitment to diversity-certified supplier inclusion contributed to another year of positive growth in the company and in our communities.

\$296M

ComEd's total 2023 Tier 2 diversity-certified supplier spend

\$621M

ComEd's total 2023 diversity-certified supplier spend in Illinois

\$111M

ComEd's 2023 small business enterprise spend

\$1.16B

ComEd's 2023 combined spend with diversity-certified suppliers and small business enterprises

Terms and Definitions

In accordance with the Proposed Guidelines and Uniform Template for the Section 5-117 Report, the purpose of this section is to define key terms utilized by the ComEd Diverse Business Empowerment Team.

ComEd defines diverse suppliers per the guidelines of the National Minority Supplier Development Council, the Women’s Business Enterprise National Council, and the U.S. Small Business Administration.

Minority-owned

A for-profit enterprise, regardless of size, physically located in the United States, which is 51% owned, operated, and controlled by minority group members, defined by the following:

Asian-Indian-owned business enterprise

A U.S. citizen whose origins are from India, Pakistan, or Bangladesh.

Asian-Pacific-owned business enterprise

A U.S. citizen whose origins are from Japan, China, Indonesia, Malaysia, Taiwan, Korea, Vietnam, Laos, Cambodia, the Philippines, Thailand, Samoa, Guam, the U.S. Trust Territories of the Pacific, or the Northern Marianas.

African-American-owned business enterprise

A U.S. citizen having origins in any of the Black racial groups of Africa.

Hispanic-owned business enterprise

A U.S. citizen of Hispanic heritage, from any of the Spanish-speaking areas of the following regions: Mexico, Central America, South America, or the Caribbean Basin.

Native-American-owned business enterprise

A person who is an American Indian, Eskimo, Aleut, or Native Hawaiian, and is regarded as such by the community of which the person claims to be a part.

Woman-owned business enterprise

An independent business concern that is at least 51% owned and controlled by one or more women who are U.S. citizens or Legal Resident Aliens; whose business formation and principal place of business are in the U.S. or its territories; and whose management and daily operation is controlled by one or more of the women owners.



U.S. Small Business Administration

A cabinet level federal agency fully dedicated to small businesses for counseling, capital, and contracting expertise.

Small business

Depending on the industry, “small” is defined by either the number of employees or average annual receipts of a business concern. Website reference for size standards by North American Industry Classification System (NAICS) code can be found at www.sba.gov/document/support-table-size-standards.

Veteran-owned business

A business that is at least 51% owned, operated, and controlled by one or more veterans.

LGBTQ+-owned business

A business that is at least 51% owned, operated, managed and controlled by an LGBTQ+ person or persons who are either U.S. citizens or lawful permanent residents.

Subcontractor

Any party or person (who is not an employee of the prime contractor) who enters into any agreement or arrangement with a prime contractor.

Diversity-certified supplier

Any legal entity that is: (i) organized to engage in commercial transactions; (ii) at least 51% owned and controlled by one or more individuals who are socially and economically disadvantaged; and (iii) managed by, and the daily business operations controlled by, one or more of the socially and economically disadvantaged individuals who own it.

Section 3

Prime contractor/supplier

Any party or person (who is not an employee of the utility) who enters into any agreement or arrangement with the utility for the furnishing of supplies or services for the use of real or personal property which, in whole or in part, is necessary to the performance of any one or more contracts.

Goal

A target which, when achieved, indicates progress in a preferred direction. A goal is neither a quota nor a set-aside.

Long-Term Goal

A goal applicable to a period of five (5) years.

Mid-Term Goal

A goal applicable to a period of three (3) years.

Control

Exercising the power to make policy decisions (determined by the certifying entities).

Operate

Being actively involved in the day-to-day management and not merely acting as officers or directors.

Tier 1

Prime contract spend with a diverse supplier.

Tier 2

Subcontracted spend by a non-diverse prime contractor with a diverse supplier.

Indirect tier 2 spend

Spend that *cannot* be identified in support of specific Prime Requirements (e.g., production support products and services such as temporary staffing, and facilities support services).

New diverse supplier

Any diversity-certified supplier with zero diverse spend in the previous calendar year.

Professional services/ high-margin strategy

ComEd's Professional Services/"high-margin" strategy with diverse suppliers focuses on eight categories of spending in the professional services areas. These categories are: advertising and marketing; business consulting; legal; banking; engineering and technical consulting; financial services; HR services; and IT professional services. The high-margin strategy was undertaken because these businesses typically have higher profit margins and, therefore, have an increased capacity to contribute to community economic development (jobs and community-based organization support).

Exclusion

Any non-sourceable payment made for goods and services not included in total supply chain spend.



Creating Opportunities and Positively Impacting the Communities We Serve

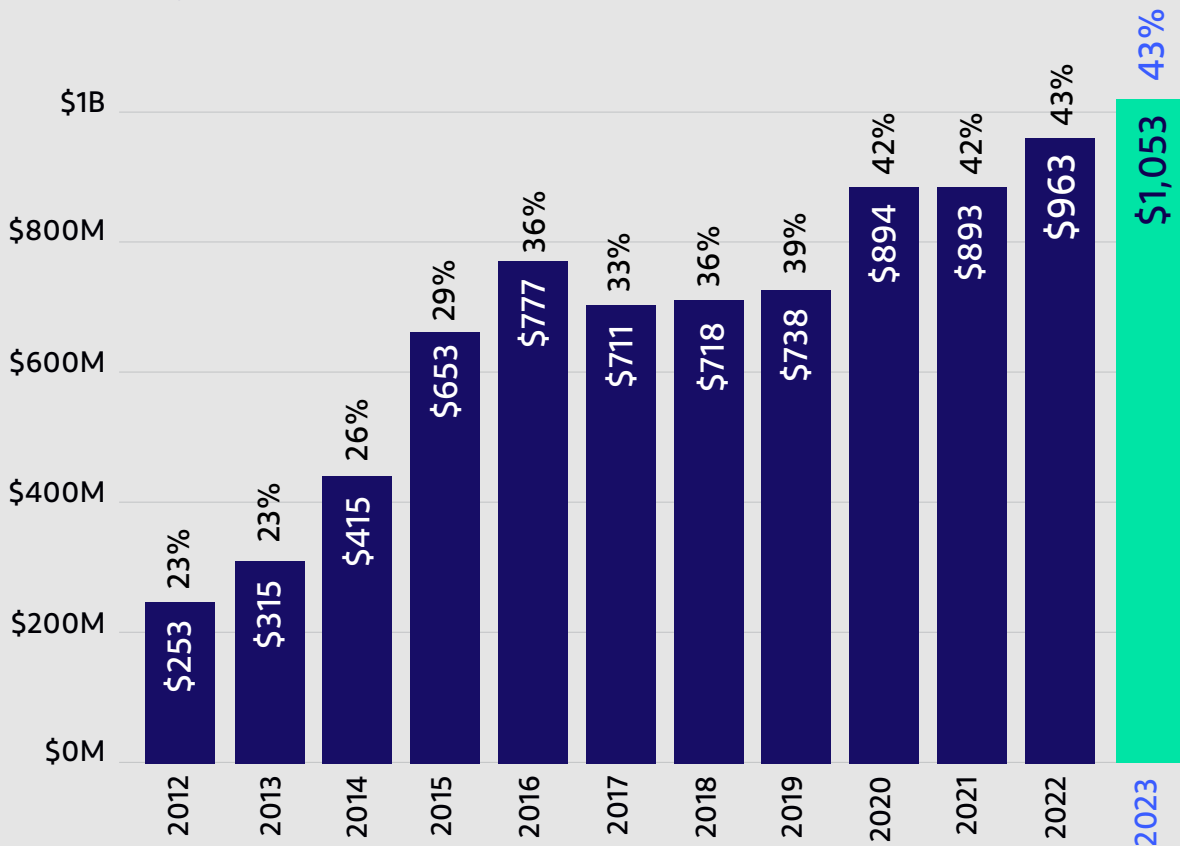
ComEd 2023 Summary of Spending Activity

In accordance with the Proposed Guidelines and Uniform Template for the Section 5-117 Report, the purpose of this section is to supplement 2023 included data specifically highlighting spending activity in Professional Services, Large Capital Projects, and Energy Efficiency; the number of

new diverse suppliers (highlighted in the ComEd dashboard, Section II); and list/description of internal and external (company-sponsored and/or company-supported) outreach activities impacting diverse suppliers and communities.

Total diversity-certified supplier spend

The chart reviews ComEd’s diverse supplier spend over the past 12 years, reflecting ComEd’s consistent achievement of its diverse supplier spend goals and growth of **\$8.4 billion** in annual diversity-certified supplier spend during the twelve-year span from 2012-2023.



Dollar figures in bar graph are in millions. Percentage figures above represent percentage of total ComEd spend for that year.

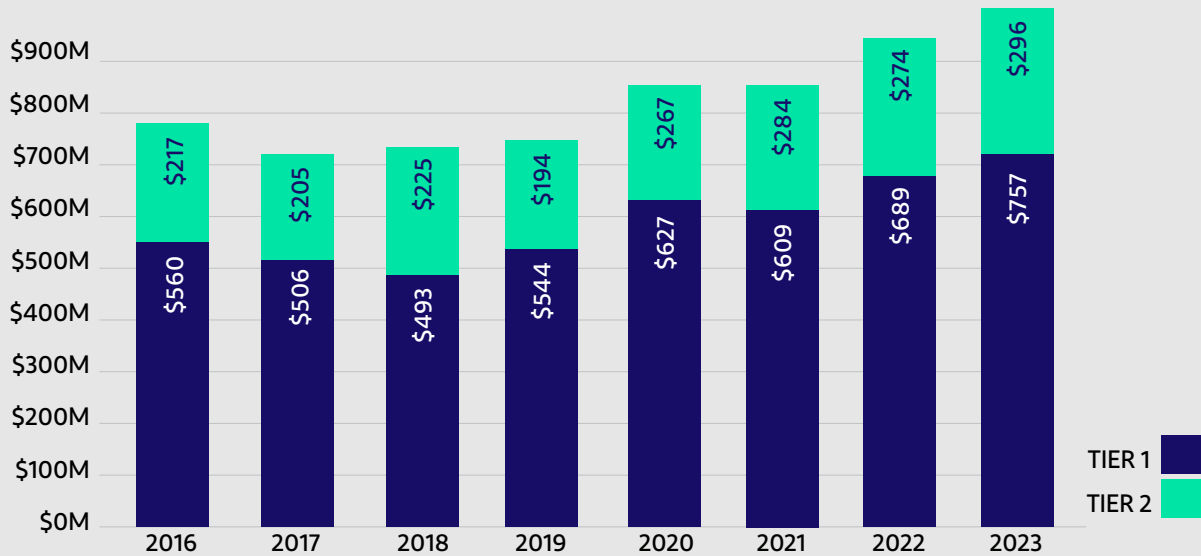
Section 4

The growth of our overall spend and percentage with diversity-certified suppliers is a core value which is reflected in ComEd’s 2023 performance. ComEd achieved best on record performance with \$1.05 billion spend with diversity-certified suppliers which is 43% of total contracting spend. This is also a reflection of ComEd’s commitment and execution of the ComEd Supplier Diversity Strategic Plan to increase our impact and participation with diverse suppliers.

ComEd prioritizes and partners with Illinois-based, diversity-certified businesses to help grow our local economy. In 2023, ComEd spent \$621 million with Illinois-based diversity-certified suppliers, which is 53% of the total spend with diversity-certified suppliers.

The chart and table below reflect ComEd’s spend over the past eight years—segmented by Tier 1 prime suppliers and Tier 2 subcontractors.

ComEd Tier 1 and Tier 2 diversity-certified spend



Illinois vs. Non-Illinois diverse spend based on supplier remit to address

	ILLINOIS		NON-ILLINOIS		\$ TOTAL
	\$ MILLIONS	PERCENT	\$ MILLIONS	PERCENT	
2022 TIER 1	\$470	68%	\$219	32%	\$689
2022 TIER 2	\$181	66%	\$93	34%	\$274
2023 TIER 1	\$474	58%	\$344	42%	\$818
2023 TIER 2	\$147	50%	\$149	50%	\$296

Key Drivers ComEd Diversity-Certified Supplier Spend in 2023

Units are in millions of dollars

Certification	Prime Supplier (Tier 1)		Subcontractor (Tier 2)		Actual Total Dollars	
	2022	2023	2022	2023	2022	2023
MBE	\$586	\$628	\$134	\$160	\$720	\$788
WBE	\$87	\$102	\$109	\$102	\$196	\$204
VBE	\$16	\$27	\$14	\$13	\$30	\$40
Indirect	-	-	\$17	\$21	\$17	\$21
TOTAL	\$689	\$757	\$274	\$296	\$963	\$1,053

Certification	Prime Supplier (Tier 1)		Subcontractor (Tier 2)		Actual Total Dollars	
	2022	2023	2022	2023	2022	2023
SBE	\$109	\$109	\$2	\$2	\$111	\$111
MBE/WBE/VBE/SBE	\$798	\$866	\$276	\$298	\$1,074	\$1,164



Minority-Owned Business Enterprise Spend By Ethnic Group

In 2023, ComEd spent a total of \$586 million or 61% with diversity-certified, Minority-Owned Business Enterprises (MBEs). See tables below for additional details on ComEd's 2023 MBE Tier 1 spend by ethnic group.

African American Tier 1

Top Suppliers	Top Spend Category	Summary
Walker-Miller Energy Services LLC	Energy Efficiency	\$118M in Tier 1 spend 16% Total Diverse Tier 1 Spend \$22M Year-Over-Year Increase
Nash Bros Construction Co, Inc.	T&S Construction	
SEEL LLC	Energy Efficiency	
Sutton Ford, Inc.	Fleet	
*PMI Energy Solutions LLC	Distribution Construction	

Hispanic American Tier 1

Top Suppliers	Top Spend Category	Summary
Intren, Inc.	Distribution Construction	\$329M in Tier 1 spend 43% Total Diverse Tier 1 Spend \$15M Year-Over-Year Decrease
Henkels & McCoy, Inc	Distribution Construction	
Dynamic Utility Solutions LLC	Distribution Construction	
PACO Communications, Inc.	Advertising And Marketing	
Ruiz Construction Systems Inc.	T&S Construction	

Asian American Tier 1

Top Suppliers	Top Spend Category	Summary
Sonoma Underground Services Inc.	Distribution Construction	\$30M in Tier 1 spend 4% Total Diverse Tier 1 Spend \$1M Year-Over-Year Increase
Zones Corporate Solutions	IT Hardware	
Southern States Equipment Co	T&S Materials	
Qualitech Engineering, LLC	Engineering / Technical Consulting	
Tenpearls LLC	It Professional Services	

Native American Tier 1

Top Suppliers	Top Spend Category	Summary
Choctaw Kaul Distribution Co	Elec Distribution Equipment	\$145M in Tier 1 spend 19% Total Diverse Tier 1 Spend \$34M Year-Over-Year Increase
Osceola Consulting LLC	IT Professional Services	

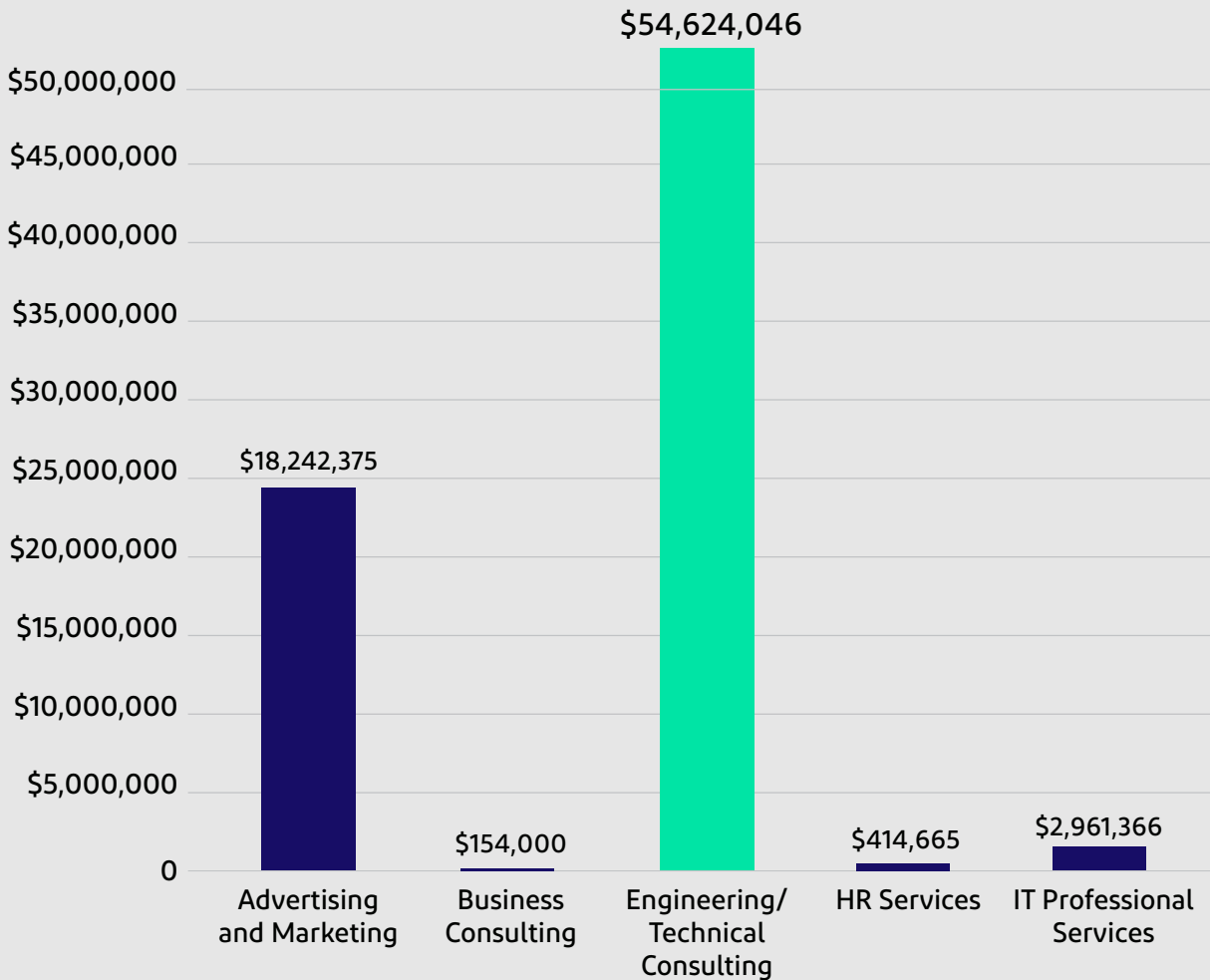
*Diverse spend reflected for PMI is through 11/30/23. PMI became non-diverse as of 12/1/23.

ComEd's Professional Services/ High-Margin Strategy

In 2023, ComEd's Tier 1 spend with diversity-certified, professional services suppliers was approximately \$76.4 million. Last year, ComEd also renewed its community minority credit facility of \$40 million. The credit facility is with 14 minority and community-owned banks in

communities ComEd serves. More than half of these banks were based in Illinois and include Illinois Bank and Trust, First Bank of Chicago, The State Bank, GN Bank, First Eagle Bank, International Bank of Chicago, American Metro and Byron Bank. ComEd also spent \$1.55 million with diversity-certified law firms.

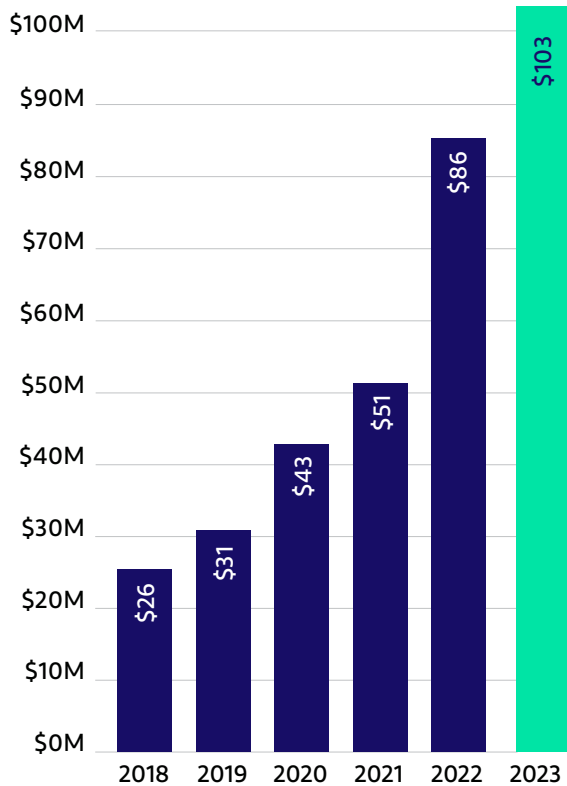
Professional Services/High-Margin Strategy



Energy Efficiency

The ComEd Energy Efficiency (EE) Program consists of customer offerings designed to reduce energy use in the Residential, Small Business, Commercial, Industrial, Public Sector, and Income Eligible markets. Through education, marketing, and outreach services, implemented in part by contracted suppliers, customers can access program offerings to help drive energy savings and lower their energy bills. Energy efficiency offerings include instant discounts, rebates, home and facility assessments, technical services, whole-building solutions, and more.

Energy Efficiency Total Diversity Spend



20%

2023 spend alone represents a year-over-year increase of nearly 20%

2023 Recap

In 2023, the EE Program continued its focus on growing diversity-certified suppliers and achieved \$103 million or 32% of total expenditure, an increase of \$17 million from the previous year. Of the \$103 million achieved, \$47 million or 46% were minority-owned enterprises, \$43 million or 42% were women owned enterprises, and \$12 million or 12% were veteran-owned enterprises.

The EE Program prioritized workforce development initiatives to expand business and employment opportunities for diverse and local small businesses in the communities we serve. This included beginning to stand-up its Market Development Initiative (MDI), which is designed to help reduce participation barriers and expand the pipeline of diverse EE contractors and workers. Results of this new initiative will be realized in 2024 and 2025.

This year, the EE Program also launched the fourth full year of the Energy Efficiency Service Provider (EESP) Incubator Program and partnered with an African American—and woman-owned business to deliver the program and share firsthand the learnings of growing a small business within the Energy Efficiency industry. This program is designed to educate and train contractors and distributors on ComEd’s EE portfolio so they can participate in energy efficiency-related offerings and grow their businesses as they help their customers save energy and lower their utility bill. Participating organizations are educated on how to best represent the ComEd the EE Program to customers and complete energy efficiency projects by leveraging existing workforce development frameworks, community-based agency partnerships, and mentoring from other vendors within the EE portfolio. From its inception through 2023, 115 contractors have completed Incubator training, and 81 have been accepted into the ComEd EESP Network.

ComEd Outreach and Community Activities

The following list of community outreach activities offers a representative look at the types of meetings and other events sponsored, chaired, or attended by ComEd representatives during 2023 to further our goal of promoting diversity-certified businesses and engagement in the communities we serve:

January – December 2023

The ComEd Energy Force Ambassador Program is a one-of-a-kind program that trains adults with developmental disabilities to serve as ambassadors for ComEd's Energy Efficiency Program. ComEd provided training about the basics of energy efficiency, our smart grid, and sustainable energy sources for the selected ambassadors. Following their training, ambassadors helped the public understand the benefits of energy efficiency and conservation at home. They taught people simple energy-saving tips by creating fun, interactive demonstrations. The 2023 cohort had almost 57,000 customer interactions through 282 engagements.

ComEd collaborated with dozens of local community-based organizations to hold four Powering Lives Resource Fairs, bringing a wide range of support services directly into the communities that need them most. As a result, the fairs helped connect over 3,000 customers to support programs, including more than a thousand to bill assistance and energy-management programs. Resource fairs were held in Chicago's Austin and Woodlawn neighborhoods, as well as in Ford Heights and Rockford, Illinois. The innovative effort was informed by a ComEd-commissioned, first-of-its-kind study designed to better understand the inequities that have long impacted many of northern Illinois' most cherished communities and identify opportunities to help families and businesses overcome them.



February 2023

ComEd launched the Future of Energy Scholarship in 2023. This scholarship provides young people with up to \$10,000 to be used towards college tuition and related expenses. The top three to four applicants also receive an internship offer, pending successful completion of the hiring process. Eligible 4-year degrees include:

- Engineering
- Finance/Business
- IT
- Chemistry
- Mathematics
- Data Analytics
- Computer Science
- Environmental and Natural Resources

In 2023, ComEd announced 54 awardees across Chicagoland to receive \$310,000 in scholarships. This includes 22 renewal applications designed to ensure students can continue their education. Of new scholarship recipients, more than 85% are minorities, and one in four are women. Nearly one in six are attending a Historically Black Colleges and Universities (HBCU).

March 2023

Polar Plunge – The ComEd Coolers plunged at North Avenue Beach on March 5 for the 23rd Annual Chicago Polar Plunge. This marquee employee engagement event is an annual tradition for ComEd with 12 years participating to benefit Special Olympics Chicago/Special Children’s Charities. ComEd/Exelon has a longstanding partnership with this organization. WGN newscaster Pat Tomasulo served as the emcee for the ComEd Coolers and VIP Coolers included Nate Simon, 21-year-old Special Olympian and CEO of 21 Pineapples, a shirt company dedicated to raising awareness for those who have Down Syndrome.

In celebration of Women in Construction week, ComEd Workforce Development hosted 20 young ladies from Polish Pebbles, Pink Hardhat mentoring program to our Chicago Training Center for a fun-filled day of engagement and exposure with professional women and ComEd. Students had an opportunity to have one-on-one conversation with six professionals, visited the Smart Energy Hub and took part in a circuit-building experience. They also had an opportunity to see female field workers climb the pole.



April 2023

National Volunteer Month: Every April, we volunteer with the energy, commitment and passion that makes ComEd a strong community partner.

In April, ComEd graduated 80 CONSTRUCT Infrastructure Academy and 9 Craft Academy participants. Forty-four of these graduates were residents of the City of Chicago. Additionally, 98% are people of color and 65% of the graduates are working.

CONSTRUCT is an 11-week program that prepares participants for entry-level roles in the energy and construction industries. It provides an overview of entry-level roles, introduces participants to a variety of technical training, prepares them for industry-required testing that is often a prerequisite for employment and provides job readiness and life skills training. This program is facilitated by ComEd and operated in conjunction with 40+ construction and related companies and 8 community-based nonprofit organizations.

ComEd also hosted Craft Academy, a 3-week program that refines the climbing, math, test-taking, and interviewing skills needed for the Construction Worker or Overhead Helper position at ComEd. Graduates can apply to receive a scholarship to Dawson Technical Institute to obtain the electrical theory and additional hands-on climbing skills needed to advance a career in the electric utility industry. In 2023, the program graduated nine participants. 56% of those who graduated were city of Chicago residents. 89% of those are people of color and 78% are from Chicago.

ComEd's Diverse Business Empowerment team was a planning committee member, sponsor, and exhibitor at the Chicago Business Opportunity Fair 56.

May 2023

ComEd and the Chicago Park District hosted the 9th annual Switch on Summer celebration with an in-person festival that celebrated the start of summer. The family-friendly event featured live performances and messages from some of Chicagoland's most popular nonprofit and cultural organizations.



CONSTRUCT Infrastructure Academy and Craft Academy Graduation

June 2023

ComEd partners with UIC Counseling Help and Assistance Necessary for a 21st Century College Education (CHANCE) program which exposes underrepresented students to a college-level curriculum including an introduction to Engineering (mechanical, electrical, civil and computer engineering), Math and English courses as well as a robust and active mentorship program as part of a 5-week summer program (June – July) that is held onsite at UIC’s campus. Employees from the company speak at student sessions regarding careers at the company and their own career paths. The ultimate goal is to recruit these students to pursue STEM-related curriculum at UIC and expose them to career opportunities at ComEd.

July 2023

In July, ComEd launched the CONSTRUCT Youth Academy which is a 3-week summer training program offered in June and July, designed to build awareness and exposure of the various career opportunities in the trade and energy sector. Throughout the program participants will engage with a variety of ComEd professionals learning how their jobs support ComEd’s infrastructure and the future of clean energy. In 2023, CONSTRUCT Youth

Academy graduated 21 participants that represented a diverse background of youth across the Chicagoland footprint, including 18 young men, 2 young ladies, 7 rising high school seniors, and 13 rising juniors.

August 2023

To help lift up ComEd communities, the ComEd Scholars program supports northern Illinois students looking to attain their collegiate education goals by pursuing engineering/ STEM degrees at area schools and universities. ComEd Scholar recipients attending UIC and Illinois Tech receive funding designed to fill the tuition gap not covered by financial aid, and DePaul University scholarship recipients receive funding to pursue STEM degrees. Chicago State University was also added to the ComEd Scholars program with a focus on STEM, business, and accounting degrees. All scholarship recipients are encouraged to apply for internships at ComEd and its parent company, Exelon, and are invited to participate in a mentorship program with ComEd engineers. By supporting students from underserved communities, ComEd hopes these students will gain the education necessary to develop the innovations that help local communities succeed in the future. The internship program runs from June to August.



Section 4

ComEd hosted the Youth Ambassador final showcase at Chicago North where 121 students (5 cohorts) presented their solar projects to about 100 family, friends and ComEd professionals. For over 10 years, this program has given Chicagoland students the opportunity to explore renewable energy with a concentration on electrification of transportation. Participants built solar panel cars or electric garages and visited ComEd Powering Lives Hub STEM Education Center, for an interactive educational experience with easy-to-use displays that provided learnings about the many elements of energy and the path to clean energy.

In partnership with After School Matters, the Youth Ambassador Program is a seven-week summer program for high school students, ages 14 to 18, to learn about the benefits of solar power and how to manage energy use. The students then serve as ambassadors at local community events throughout the summer, helping peers, neighbors, and residents better understand their solar energy options and how to better manage their energy use. The program curriculum provides students an opportunity to discover the world of Electrical Energy generation and distribution, from its historic background

through today. In the contemporaneous world, the “Smart Grid” is a reality and driving innovation in this field. One of them is the integration of renewable energies as a reliable component on the energy production system. Incorporating this curriculum promotes a better understanding of Beneficial Electrification, including the development of electric transportation.

ComEd attended and participated in the Diverse Supplier Matchmaker event at the Illinois Black Chamber of Commerce 2023 Conference.

At the conference, ComEd’s Diverse Business Empowerment team hosted the Chicago Minority Supplier Development Council’s (CMSDC) Quarterly Supplier Diversity Mastermind Session. This event allows Supplier Diversity Professionals across various industries to share best practices, learn about new innovations in the industry, and broaden their Diverse Supplier network. This event featured a Chief Procurement Officer (CPO) panel, where Exelon’s own SVP, Chief Supply Officer, Dave O’Brien, and BMO’s CPO, Dave Zaccagnini discussed how Supplier Diversity leaders can engage their C-Suite in Supplier Diversity initiatives to help drive performance.



September – December 2023

ComEd Cause of the Year

ComEd's continued its Cause of the Year initiative, where employees identified a cause to support. Employees selected Alzheimer's as ComEd's 2023 Cause of the Year. In 2023, more than 6 million Americans were living with Alzheimer's. Our collective efforts helped make a positive impact on families dealing with Alzheimer's across our service territory. We partnered with the Alzheimer's Association to raise funds and awareness for Alzheimer's care, support, and research. The Cause of the Year executive sponsor was Mark Baranek, SVP of Technical Service.

ComEd's Diverse Business Empowerment Team also hosted the Chicago United's "Minority Business Partnership – Success Stories" Five Forward series. The panel featured two MBE CEOs who shared their experience on joining networks and utilizing resources to grow their operations. The event was kicked off by Nichole Owens, Chicago United Board Member & ComEd's VP of Distribution Operations.

October 2023

ComEd attended and was an exhibitor at the Illinois Hispanic Chamber of Commerce (IHCC) 2023 Business Expo. Lewis Binswanger, SVP of Governmental, Regulatory & External Affairs, and IHCC board member, provided opening remarks at the welcome breakfast.

ComEd also attended Chicago United's Bridge Awards where ComEd's CEO, Gil Quiniones, and EVP & COO, Dave Perez were recognized as Business Leaders of Color. The Chicago Bridge Award honors a company that has demonstrated extraordinary leadership in advancing diversity, equity and inclusion across its organization.

November 2023

ComEd, in partnership with Hire360, launched Take Charge, an EV Pre-apprenticeship program. This first-of-its-kind program is designed to

prepare local residents for careers supporting the fast-growing electric vehicle (EV) industry in Illinois. In December, 17 graduates from across the Chicagoland area completed the eight-week training program, preparing them to meet entry-level trades roles at ComEd and at the International Brotherhood of Electrical Workers (IBEW) Local 134. 94% of the graduates were people of color and 24% were women.

ComEd hosted over 220 attendees from ComEd's prime contractor community, and local advocacy organizations & community leaders at the ComEd Business Diversity Expo as we celebrated the Power of Inclusion and our historic 2022 performance of \$963 million spent (43% of ComEd's contracted spend) with diversity-certified suppliers. This event featured an expo of diversity-certified developmental suppliers; remarks from ComEd's CEO, Gil Quiniones, Exelon's SVP & Chief Supply Officer, Dave O'Brien, and ComEd's Interim SVP of Technical Services Mark Baranek; followed by a networking reception.

December 2023

In 2023, ComEd launched Power Up Academy in partnership with Revolution Workshop (a Chicago based workforce agency), City Colleges of Chicago and six Engineering Contractors of Choice (EOCs). Engineering Contractors of Choice include Burns & McDonnell, HBK Engineering, KDM Engineering, Milhouse Engineering and Construction, Primera Engineers, and V3 Companies. This 10-week training program is designed to build a pipeline of technical talent for a diverse and equitable clean energy economy. Participants learn the technical and 21st-century skills needed to become designers, engineering techs, project coordinators, and analysts. The inaugural cohort graduated 15 participants in December; 67% of the graduates are Chicago residents. In addition, 87% are people of color, 53% are women, and 80% are working.



Large Capital Projects:

Growth of Data Centers Creating Need for Transmission Investment and Opportunities for Suppliers

ComEd's major capital projects in 2023 included the expansion of TSS 135 in Elmhurst, a critical source substation feeding the near west suburbs, western parts of the city of Chicago and O'Hare Airport. The 345 kV Gas Insulated Switchgear (GIS) building will allow for the reconfiguration of the substation so future lines can be built to support diverse energy sources, increasing reliability, and eliminating equipment outages. The cost of the project design, procurement and construction of the GIS building is approximately \$93 million.

The Elmhurst project is part of a multi-substation design, which also includes facilities in Itasca and Lombard. "The 345kV GIS building at Elmhurst is the latest in a series of ComEd projects designed to increase substation capacity to meet growing power demands in the O'Hare market area including that of leading data centers," said Mark Baranek, senior vice president of Technical Services, ComEd.

Ruiz Construction of Rockford, IL is the General Contractor on the project, which is scheduled for completion in Q2 2025. Led by CEO Gonzalo Ruiz, the company was awarded the project soon after completing a \$25 million substation buildout in Itasca. In 2020, the company became the first diversity-certified supplier to serve as General Contractor on a major ComEd substation when it was awarded the \$30.7 million substation buildout in Elk Grove Village.

Ruiz worked as a construction laborer for more than 25 years before forming Ruiz Construction Systems. His company began working with ComEd in 2007 and played a key role in the construction of the new training center in Rockford in 2012, which led to more opportunities with ComEd's real estate division.

"What's especially gratifying is the opportunity we have to develop deep expertise in GIS building construction, which contributes greatly to the performance of the ComEd system," said Ruiz. "It enhances reliability and supports the role of transmission in broadening the mix of distributed energy resources on the ComEd system."

Work on the Elmhurst project began in December of last year and Ruiz has been performing exploratory hydro excavation ahead of foundation construction for the building. The project scope includes below grade engineering for transmission underground, which presents unique challenges, including drilled pier concrete foundations similar to what can be found under a mid-rise condo building in Chicago, said Gonzalo's son, Brayant, who is the company's vice president of Administration.

"With 170 concrete piers ranging between 2'-6" and 8' in diameter and an average depth of 45', these foundations are unlike anything typically found under a GIS building," said Brayant. "To orchestrate the completion of these piers, we are working with leading firms whose experience ranges from airline hangers to overhead CTA stations and skyscrapers in the center of Chicago's Loop. Through opportunities on major ComEd projects, we have developed deep expertise in collaborating with and managing the work of specialists in precision engineering. We take pride in being able to meet expectations on mission critical projects."

Gonzalo Ruiz, center, founder of Ruiz Construction Systems, Rockford, IL, with sons Brayant (left), vice president, and Johnathan, supervisor.



Policies and Methodology



ComEd’s Office of Diverse Business Empowerment (CDBE) and ComEd’s Diversity Council maintain and consistently report on diversity-certified supplier activities and accomplishments to internal and external stakeholders. ComEd’s methodology helps to sustain viable and prosperous diversity-certified suppliers by providing them with significant and measurable opportunities to participate in and compete for contracts and subcontracts. ComEd deploys a competitive bidding process and encourages prime contractors to support diverse Tier 2 suppliers.

Policies & methodology purposes

- A) Encourage greater economic opportunity for diversity-certified suppliers.
- B) Promote competition among suppliers to enhance economic efficiency in the procurement of ComEd contracts.
- C) Examine, clarify, and expand ComEd’s diversity-certified supplier programs for procurement of products and services from diverse enterprises.

ComEd has a specific sourcing procedure governing supplier diversity, which is part of the Company Management Model. This procedure

provides sourcing professionals with the Diverse Business Empowerment mission, vision, and goals; identifies the roles of sourcing and Diverse Business Empowerment professionals; and illustrates the key processes necessary to make the Diverse Business Empowerment program successful.

Contract compliance audit activity

ComEd’s Supplier Code of Conduct sets forth our expectations and minimum standards for all suppliers and subcontractors. We require suppliers to conduct audits and inspections to verify various aspects of performance, ranging through safety, code compliance, and Tier 2 diversity compliance. We also require prior approval of all agents, employees, and subcontractors that are granted access to ComEd facilities. In addition, ComEd performs monthly Key Performance Indicator meetings with prime vendors and maintains a system of spot audits for contract compliance.

These spot audits serve to ensure that the invoices submitted by our suppliers align with contractual arrangements. Any deviations from the contract may impact profitability and operational effectiveness. Contract compliance

audits also provide a unique opportunity to assess supplier data for insights and intelligence that can quickly add up to substantial margin enhancements.

In summary, ComEd maintains ambitious diversity-certified supplier goals and a rigorous inclusion process. The ComEd diversity-certified supplier program is rooted in the understanding that diversity provides our business with a significant competitive advantage, in terms of enriching our communities.

Exclusions & calculations

Payments made for the goods and services listed below are non-sourcable and considered “Exclusions” and, therefore, are not included in any of the calculations made in this report.

- Employee expenses (salary, benefits, expense reimbursements, performance awards, petty cash, etc.)
- Parent, associated and/or subsidiary companies (charges for services rendered to the parent, i.e., accounting, engineering, taxes, advertising costs, etc.)
- Government agencies (taxes, street opening fees, license fees, etc.)
- Energy rebates/incentives or non-sourcable payment made for goods and services not included in total supply chain spend
- Fines
- Utility services (gas, electric, water, and telephone)
- Purchases from foreign-owned companies outside of the U.S. that do not add value to a product once shipped to the United States or do not manufacture a product in the U.S.
- Charities and philanthropic contributions
- U. S. Post Office
- Power or commodity purchases (gas and/or electricity for resale or nuclear fuels)
- Legal claims



ComEd Supplier Diversity Goals



In accordance with the Proposed Guidelines and Uniform Template for Section 5-117 Annual Report, the purpose of this section is to address the ComEd Diverse Business Empowerment's plan to increase participation in 2024; highlighting short-, mid-, and long-term goals; plans to engage and encourage potential diversity-certified suppliers.

ComEd's goals

The goal of ComEd's supplier diversity process is to facilitate inclusion of diversity-certified suppliers in the procurement process. We seek to:

- Benchmark best practices among industry-leading supplier-diversity programs.
- Identify diversity-certified suppliers that offer high-quality, cost-competitive goods and services and match them with the needs of the company.
- Ensure that all qualified diverse suppliers have an opportunity to compete for ComEd business.
- Sustain supplier-diversity momentum.
- Leverage our spend to increase impact with communities that we serve.
- Become a recognized industry leader in diverse-supplier inclusion as a natural part of our business culture.

2024 Strategic Supplier Diversity Plan

The ComEd Strategic Supplier Diversity Plan is a framework across multiple work streams to drive increased diverse supplier inclusion. In 2024, ComEd will continue with the elements that have been successful and add actions to areas that have not had the same success in performance.

Increase impact

- Continue to achieve minimum of 41.8% diversity-certified supplier expenditures of total procurement.
- Focus on areas of spend that have not met our target.
- Identify High-Impact Commitments that can become Large Projects and Clean Energy Law-related spend categories, where potential diversity-certified suppliers can be developed.
- Work within the Exelon/ComEd Sourcing Process to identify, prioritize, and address contract and development opportunities for new diversity-certified suppliers, especially in historically underrepresented categories.
- Improve the internal reporting for better tracking of performance and forecasting of diverse spend opportunities.
- Partnering with vendors by funding educational opportunities and training.
- Focus on the creation of jobs in the communities that we serve.

Section 6

- Develop local diverse suppliers to increase local economic impact.
- Engagement with non-diverse prime suppliers on developing and executing subcontracting plans to increase the utilization of diverse suppliers.

Increase participation

- Broaden the diversity-certified supplier pool and outreach efforts by collaborating with local and national organizations such as the Illinois Utilities Business Development Council, Chicago United, Associations for Service Veterans, Chicago Minority Business Development Council, Hispanic American Construction Industry Association, and others.
- Increase number of diverse suppliers in categories of work that do not have a robust representation.
- Enhance communications and accountability with ComEd internal and external stakeholders to ensure awareness of supplier-diversity performance.
- Continue enhancing diversity-certified supplier development initiatives including the launch of the second cohort of the Empowerment Academy class, which is the ComEd diverse supplier development program, The Foundations Program, a capacity building program designed to introduce

MBE suppliers to the utility industry, as well as the Tier 2 Institute, which is a program to assist in increasing the use of (diversity-certified subcontractors) by non-diverse prime suppliers.

Engage and encourage potential vendors

- Continue the execution of comprehensive marketing and training programs that promote alliances with local and national diverse supplier advocacy organizations.
- Host and attend workshops, conferences, and fairs with prime and diverse suppliers to grow ComEd's contract inclusion opportunities.

Increase visibility

- Increase recognition and awareness of the results of the programs and alliances with local and national diverse-supplier advocacy organizations.
- Enhance communication strategy around supplier diversity program efforts, milestones, and achievements with internal and external stakeholders.
- Align with Corporate Communications to ensure that our diverse supplier spend commitment is part of our overarching goals of Diversity, Equity and Inclusion, and part of ComEd Culture.



Plans For Identifying And Developing Diversity-Certified Suppliers' Low Utilization Categories

To increase diverse-supplier opportunities in underutilized categories in 2024, ComEd plans to:

- A** Leverage ComEd’s position as a board member of Chicago United.
- B** Leverage ComEd’s position as a board member of the Chicago Minority Supplier Development Council to promote diversity-certified supplier inclusion best practices.
- C** Target high-potential diverse suppliers for opportunities in low-utilization categories, such as Environmental Services, Vegetation Management, Information Technology, and Energy Efficiency.
- D** Conduct meetings with top prime suppliers to increase their subcontracting performance.
- E** Invite sourcing and key decision-makers to networking workshops with diversity-certified suppliers.
- F** Encourage emerging regional diverse suppliers to obtain certification through recognized third-party organizations.
- G** Continue to provide monthly diverse-supplier data reports to executive leadership.
- H** Attend outreach events and build relationships with diverse suppliers.
- I** Maximize ComEd’s involvement with the Illinois Utilities Business Diversity Council (IUBDC).
- J** Continue to work with national and regional advocacy organizations to identify qualified diversity-certified suppliers.
- K** Develop diverse suppliers by sponsoring training and development academy (Empowerment Academy & Foundations Program).

Illinois Utilities Business Diversity Council (IUBDC)

The Illinois Utilities Business Diversity Council (IUBDC) was formed on June 11, 2015, as a forum for best practice sharing and information exchange among Illinois utilities with a focus on advancing the growth and utilization of diverse businesses in the state of Illinois. The founding members of the IUBDC include Ameren Illinois, ComEd, Illinois American Water, Nicor Gas, North Shore Gas, and Peoples Gas.

The Council's vision is to advance the effectiveness of business diversity initiatives among our respective utility companies and to encourage diverse businesses to forge effective working relationships with utilities to help develop a strong economy and a productive environment for growth and access to diverse businesses. The Council will provide education, information, and technical assistance, as an active resource for utility stakeholders on business diversity issues.

The IUBDC members including Ameren Illinois, Aqua, ComEd, Illinois American Water, Nicor Gas, North Shore Gas, and Peoples Gas produced a 2021-2022 Economic Impact Report that demonstrates how utility efforts to increase spending with diverse businesses are delivering a significant impact on economic growth, job creation, and the financial well-being of our communities and our state. The report reveals that the goods and services purchased from diverse businesses by IUBDC member utilities from 2021 through 2022 totaled \$1.5 billion, including more than \$894 million with

Illinois-based diverse suppliers. Collectively, IUBDC member utilities spending with diverse businesses contributed \$5.5 billion to the state's gross domestic product (GDP) and has supported more than 13,000 Illinois jobs every year from 2017-2022, paying an average of \$1 billion in employee wages.

Businesses owned by people of color, women, and veterans are playing a major role in the efforts of all Illinois utilities to modernize energy infrastructure, meet the evolving needs of customers, and support the transition to clean energy in Illinois. The IUBDC is building the pipeline of qualified diverse suppliers through our partnership with Kellogg Executive Program at Northwestern University. Every day, our Utilities meet and work with leaders of diverse businesses who have the skills and drive to succeed. Through the IUBDC Emmett Vaughn scholarship we fund at Northwestern, we're providing high-potential leaders with world-class leadership training and business support to take their companies to the next level.

Since inception, the IUBDC has awarded 11 scholarships to leaders of certified Minority Business Enterprises and many of those companies are doing more work for IUBDC member companies. We recognize that when utilities work together to serve the state, it makes all of us better and stronger for our customers and the IUBDC is the catalyst that makes it happen.

For more information, please visit the updated IUBDC website at iubdc.com



Photos from left to right:
Wendell Dallas, President/CEO, Nicor Gas; Torrence Hinton, President, Peoples Gas and North Shore Gas; Rebecca Losli*, President, Illinois American Water; Leonard Singh, Chairman/President, Ameren Illinois Company; Gil Quiniones, CEO, Commonwealth Edison; David Carter, President, Aqua America Illinois.

*IUBDC Chairman

Areas of Procurement for the Next Calendar Year

ComEd seeks to improve the availability of competitive goods and services to its operations. We provide equitable opportunities for diverse suppliers through active, competitive procurement of materials, equipment, and services. Listed below are some of the materials and services we purchase:

Materials & services

- Advertising and Marketing
- Chemicals, Fuels, and Gases
- Construction and Maintenance
- Distribution Transformers Consulting
- Electrical Distribution Equipment
- Fleet and Rental Equipment
- Electric Construction and Maintenance
- Meters
- Engineering Services

Operations/industrial

- Distribution/T&S Construction
- Office Furniture
- Environmental Services
- Pipe, Valves, and Fittings
- Facilities Services
- Transmission and Substation Materials
- Human Resources
- Wire and Cable
- Information Technology
- Engineering Services
- Vegetation Management

2025 Buying Plan

In accordance with the Proposed Guidelines and Uniform Template for Section 5-117 Annual Report, the purpose of this section is to include a buying plan identifying the goods and services ComEd intends to buy in the next 6 to 18 months. The buying plan is intended to assist entrepreneurs and diverse companies to understand upcoming opportunities to work with ComEd.

Disclaimer:

This Buying Plan includes ComEd's non-exhaustive list of potential projects that qualify for open bidding through end of year 2025. Additional open bidding projects may be planned, commenced, or completed within this timeframe. ComEd does not guarantee that every project listed will be sourced, commenced, and or completed. ComEd does not guarantee that every project listed will be sourced, commenced, and/or completed by end of year 2025. ComEd cannot guarantee that projects listed will not be amended. Amendments include but are not limited to changes in scope, cost, location, and or duration. All projects are subject to the needs of the business executed at ComEd's discretion.

For more information on becoming a supplier with ComEd, please visit

[Becoming a Supplier for Exelon - Suppliers - Exelon \(exeloncorp.com\)](https://www.exeloncorp.com)

Section 7

Vendor Eligibility	Procurement Category	Description of Anticipated Goods or Services	Anticipated RFP Release Date	Anticipated Contract Duration
An indication whether the goods or services will be sourced via an open bid or through the utility's contractors of choice ("COC").	Major categories of goods and related services used by the utility as part of its existing systems and processes.	Overview of the goods or services that will be included within the sourcing action.	An indication of which quarter(s) the sourcing action will occur in over the next -18 months.	An indication whether the contract term will span a single year or multiple (two to five) years.
Open Bid - ComEd sourcing event	Beneficial Electrification	Provide program administration services for an Electric Vehicle (EV) managed charging Beneficial Electrification pilot	Q2-2024	Multiple
Open Bid - ComEd sourcing event	Beneficial Electrification	Provide program administration services for an Electric Vehicle (EV) Energy Management System (EMS) Beneficial Electrification pilot	Q2-2024	Multiple
Open Bid - ComEd sourcing event	Beneficial Electrification	Provide program administration services for a sub-metering Beneficial Electrification pilot	Q2-2024	Multiple
Open Bid - ComEd sourcing event	Beneficial Electrification	Provide evaluation services for a curbside, air quality, and car share Beneficial Electrification pilot	Q2-2024	Multiple
Open Bid - ComEd sourcing event	Beneficial Electrification	Provide program administration services for an Electric Vehicle (EV) make-ready Beneficial Electrification pilot	Q2-2024	Multiple
Open Bid - ComEd sourcing event	Beneficial Electrification	Provide engineering services for a Electric Vehicle (EV) make-ready Beneficial Electrification pilot	Q2-2024	Multiple
Open Bid - ComEd sourcing event	Beneficial Electrification	Provide materials for a turn-key Electric Vehicle (EV) make ready Beneficial Electrification pilot	Q2-2024	Multiple
Open Bid - ComEd sourcing event	Beneficial Electrification	Provide program administration services for a school bus vehicle-to-grid (V2G) Beneficial Electrification pilot	Q2-2024	Multiple
Open Bid - ComEd sourcing event	Beneficial Electrification	Provide technical evaluation services for a school bus Vehicle-to-Grid (V2G) Beneficial Electrification pilot	Q2-2024	Multiple
Open Bid - ComEd sourcing event	Beneficial Electrification	Provide backup power services for a Beneficial Electrification pilot	Q2-2024	Multiple
Open Bid - ComEd sourcing event	Customer Service	Provide contact center services for the Energy Efficiency Program	Q2-2024	Multiple
Open Bid - ComEd sourcing event	IT Professional Services	Energy Marketplace platform selection	Q3-2024	Multiple
Open Bid - Exelon wide sourcing event	IT Software	Online energy management software selection	Q3-2024	Multiple
Open Bid - ComEd sourcing event	Energy Efficiency	Provide implementation support for Plan 7 of the Energy Efficiency Program	Q1-2025	Multiple
Open Bid - ComEd sourcing event	Energy Efficiency	Provide evaluation services for market development initiatives	Q2-2025	Multiple

Section 7

Vendor Eligibility	Procurement Category	Description of Anticipated Goods or Services	Anticipated RFP Release Date	Anticipated Contract Duration
An indication whether the goods or services will be sourced via an open bid or through the utility's contractors of choice ("COC").	Major categories of goods and related services used by the utility as part of its existing systems and processes.	Overview of the goods or services that will be included within the sourcing action.	An indication of which quarter(s) the sourcing action will occur in over the next -18 months.	An indication whether the contract term will span a single year or multiple (two to five) years.
Open Bid - ComEd sourcing event	Energy Efficiency	Provide program administration services for the Hourly Energy Pricing program	Q2-2025	Multiple
Open Bid - ComEd sourcing event	Customer Service	Network digital grid - Field engineering and Radio Frequency (RF) remediation	Q1-2025	Multiple
Open Bid - ComEd sourcing event	Customer Service	Advertising and communications	Q1-2025	Multiple
Open Bid - ComEd sourcing event	Customer Service	Customer service - Call quality monitoring for the care center	Q1-2025	Multiple
Open Bid - ComEd sourcing event	Customer Service	IT Software	Q1-2025	Multiple
Open Bid - ComEd sourcing event	Customer Service	Promotional items	Q3-2024	Multiple
Open Bid - ComEd sourcing event	Customer Service	Supplemental labor	Q1-2025	Multiple
Open Bid - ComEd sourcing event	Customer Service	IT Training	Q4 - 2024	Multiple
Open Bid - Exelon wide sourcing event	Vegetation Management	Provide vegetation management for transmission, substation and distribution related work	Q2-2024	Multiple
Open Bid - Exelon wide sourcing event	Engineering Services	Provide engineering of choice for transmission, substation and distribution related work	Q3-2024	Multiple
Open Bid - Exelon wide sourcing event	Distribution, Transmission, and Substation Construction Services	Provide contractor of choice for transmission, substation and distribution related work	Q1-2025	Multiple
Open Bid - ComEd sourcing event	Distribution, Transmission, and Substation Construction Services	Provide contractor of choice for ComEd DA, CEMI, TPA, Wood Poles, Mainline, Frame & Cover, Facility Protection related work	Q1-2025	Multiple
Open Bid - Exelon wide sourcing event	Engineering Services	Provide Fire Protection Services Design related work	Q1-2025	Multiple
Open Bid - Exelon wide sourcing event	Engineering Services	Provide Project Management of Choice/Category Management of Choice Portfolio Rebid related work	Q2-2025	Multiple
Open Bid - Exelon wide sourcing event	Distribution, Transmission, and Substation Construction Services	Provide contractor of choice for Wood Pole ITR related work	Q3-2025	Multiple
Open Bid - Exelon wide sourcing event	Transmission & Substation Material	Procure Gas Insulated Switchgear (GIS)	Q1-2024	Multiple

Vendor Eligibility	Procurement Category	Description of Anticipated Goods or Services	Anticipated RFP Release Date	Anticipated Contract Duration
An indication whether the goods or services will be sourced via an open bid or through the utility's contractors of choice ("COC").	Major categories of goods and related services used by the utility as part of its existing systems and processes.	Overview of the goods or services that will be included within the sourcing action.	An indication of which quarter(s) the sourcing action will occur in over the next -18 months.	An indication whether the contract term will span a single year or multiple (two to five) years.
Open Bid - Exelon wide sourcing event	Wire & Cable, Distribution	All wire & cable currently on blanket purchases orders with manufacturers	Q1 & Q2 2024	Multiple
Open Bid - Exelon wide sourcing event	Distribution Class Switchgear (EDE)	All distribution class switchgear currently on blanket purchase orders with manufacturers	Q2 & Q3 2024	Multiple
Open Bid - Exelon wide sourcing event	Precast Concrete Products (EDE)	All precast concrete products currently on blankets with manufacturers	Q4 2024	Multiple
Open Bid - Exelon wide sourcing event	Power Transformers	All Power Transformers	Q2 2024 - Q2 2025	Multiple
Open Bid - Exelon wide sourcing event	Distribution Class Capacitor Banks (EDE)	All distribution class Capacitor Banks currently on blankets with manufacturers	Q2 2025 - Q4 2025	Multiple

Challenges and Opportunities

The utility industry's safety standards and start-up capital requirements often create challenges for smaller and start-up firms, a category into which many diversity-certified firms fall. In addition, there are a limited number of diversity-certified firms that meet the criteria

to work in the electric transmission business. Understanding the challenge, ComEd works to overcome these hurdles by creating plans for identifying and developing diversity-certified suppliers, particularly those in the low utilization categories.

Certifications Accepted

To participate in ComEd's Supplier Diversity Program, suppliers must be certified. While ComEd does not certify diversity-certified suppliers, the company recognizes certifications from national, state, and local organizations. ComEd, however, does not accept self-certification. If registering as a minority-, woman- or service-disabled, veteran-owned business, you must provide certification documentation through a third-party certification organization or office recognized by ComEd. These are:

- National Minority Supplier Development Council (NMSDC)
- Women's Business Enterprise National Council (WBENC)
- Associations for Service Veterans (NVBDC)
- Federal, state, and local government offices
- Public utility commissions
- National Gay & Lesbian Chamber of Commerce (NGLCC)

Suppliers who are already third-party certified as a minority-, woman-, veteran- or service-disabled business can register immediately.

Disclaimer: Supplier database registration does not guarantee business opportunities and does not result in an "approved" supplier status.

National advocacy organizations

- Rainbow PUSH Trade Bureau (Illinois)
- The National Minority Supplier Development Council (and regional affiliates)
- The Women's Business Enterprise National Council (and regional affiliates)
- Billion Dollar Roundtable
- Edison Electric Institute (Business Diversity Program)
- National Association of Minority Owned Law Firms
- National Utility Diversity Council (NUDC)

Regional advocacy organizations

- Illinois Black Chamber of Commerce
- Illinois Hispanic Chamber of Commerce
- Hispanic American Construction Industry Association
- The Chicago Women's Business Development Center
- Chicago United (The Five Forward Program)

ComEd supplier-diversity personnel and other employees actively participate in certification committees, business expos, matchmakers, and many other activities in the State of Illinois. Conferences and trade shows hosted and/or attended include:

- ComEd's Grid Resiliency Supplier Summit
- ComEd's Small Business Institute at Prairie State College
- Federation of Women Contractors Small Business Forum
- Chicago Minority Supplier Development Council Business Opportunity Fair
- Illinois Hispanic Chamber of Commerce Business Expo
- National Minority Supplier Development Annual Trade Show
- Women Business Development Center Expo
- Illinois Black Chamber Expo
- Annual Illinois Legislative Latino Caucus Foundation Conference
- Illinois Utilities Business Diversity Council
- Congressional Black Caucus Annual Legislative Conference
- Rainbow PUSH Annual Wall Street Week and Annual Convention
- National Association of Regulatory Utility Commissioners Annual Meeting

Points of Contact

For additional information on how to get involved in ComEd's Supplier Diversity Program, please contact ComEd's Diverse Business Empowerment Office by emailing us at supplier.diversity@exeloncorp.com, or visit our website at www.exeloncorp.com/suppliers. In addition, you may contact the following individuals:

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Let's Talk About It

Insights into how three diversity-certified suppliers are contributing to ComEd's 21st Century grid and meeting the evolving needs of ComEd customers



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Burling Builders is a full-service General Contracting company offering a full range of services that include: Pre-Construction Services, General Contracting, Construction Management, Design & Build, and Site Infrastructure.



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BA Solutions offers full turn-key energy efficiency solutions. They offer services including LED lighting + controls, HVAC, solar, EV Chargers, weatherstripping, large-industrial fans, energy procurement, roofing, dock doors/levelers, epoxy flooring, commercial paint, and lockers/benches, etc.



Karen Ford
President
Sutton Ford

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Sutton Ford is a family-owned and operated automotive dealership since 1989. They specialize in service, sales, leasing, and parts.

Vision, Values & Making an Impact

Describe the motivation — or inspiration — for founding your company.

Burling Builders, Inc. In 1980, Burling was established as a parent company to offer construction services for East Lake Management and Development. Since Burling employed some of the top construction professionals in the industry, we decided to extend our services to other developers in the Chicagoland area. Within a few years, Burling's clientele grew rapidly, and we became one of the leading construction service providers in the region.

BA Solutions Our company was founded during a time when reducing energy costs, renewable energy and new energy efficiency technology was a major focus globally. The importance of sustainability and go-green initiatives was embraced by customers in both the public and private sectors. BA's main motivation for entering the green energy space was to offer customers ways to save energy while saving money at the same time.

Sutton Ford Karen's parents Nate and Mallory Sutton had interests in franchising and in the auto industry. They were motivated to combine these interests when the opportunity to purchase their first auto dealership presented itself in 1989, which ultimately led them to establish Sutton Ford.

Does your company have a diverse workforce?

Burling Builders, Inc. Yes, Burling's workforce is more than 75% diverse.

BA Solutions Our company does indeed have a diverse workforce. In addition to a female president, all our inside support project managers are female. We recognize and embrace the commitment to supplier diversity by corporations and government agencies today.

Sutton Ford Yes, Sutton Ford prides itself on maintaining a diverse workforce. Being African American and woman-owned plays a significant role in facilitating our hiring efforts, as it signals a commitment to diversity and inclusion from the top leadership. As a result, the company has been successful in attracting and retaining individuals from diverse backgrounds, including women and minorities. This commitment to diversity not only fosters a more inclusive work environment but also brings a variety of perspectives and experiences to the team, ultimately contributing to the company's success.

Describe your company's key strength; of what are you most proud?

Burling Builders, Inc. One of Burling's key strengths is our ability to effectively manage and coordinate all aspects of a construction project. From initial planning and design to procurement of materials, subcontractor management, and on-site construction activities, our team has the expertise and experience to ensure that the project runs smoothly and efficiently. Our sophisticated project management systems allow us to keep the project on schedule and within budget, while also maintaining high quality standards. Additionally, our established relationships with prequalified subcontractors and suppliers enables Burling to quickly and efficiently address any issues that may arise during the construction process. Overall, our ability to oversee and coordinate all aspects of a project allows our clients to experience Burling as a team member and a valuable asset on their project.

BA Solutions At BA Solutions, we pride ourselves on quality in all aspects of our business, including customer service, product lines, safe installation, and continuous education of money-saving utility incentive programs. It is true that the highest form of a compliment is the return of a customer or sharing a positive experience by word of mouth. This is something I can confidently say our customers do time and time again.

Sutton Ford Sutton Ford's key strength lies in its family-oriented approach, which is fueled by our core values encapsulated by the acronym PRUIT: Personal Growth, Respect, Urgency, Integrity, Teamwork. By embodying these values, Sutton Ford creates a work environment where employees feel valued, supported, and motivated to excel. Additionally, it helps to cultivate strong relationships with customers and the community, leading to long-term success and sustainability for the company. This focus on familial relationships and values is what we are most proud of.

Describe your company's biggest challenges and what you are doing to overcome them.

Burling Builders, Inc. Our largest challenge is the same one being faced by the industry overall and it's the rising cost of construction labor and materials. To overcome this challenge, we have in construction material and labor costs, we have employed several strategies. Burling conducts thorough research and analysis to identify cost-effective materials and suppliers without compromising on quality. We also negotiate with suppliers for bulk discounts and/or explore alternative materials that are more budget-friendly. By proactively managing and mitigating cost increases, we hope to navigate the challenges posed by rising construction costs and deliver successful projects within budget constraints.

BA Solutions Our company's biggest challenge is keeping up with the competition in an extremely competitive commercial industrial construction space. BA Solutions works in several ways to overcome this challenge. We offer top customer service, carry quality product lines, manage an in-house installation team, and let our project portfolio photos and ROIs speak for themselves!

Sutton Ford Sutton Ford faces several significant challenges, including a shortage of skilled auto technicians. With modern vehicles becoming increasingly complex, the demand for technicians with specialized training and expertise is high. Recruiting and retaining qualified technicians can be difficult, leading to longer wait times for service appointments and potentially impacting customer satisfaction.

Economic fluctuations, particularly changes in interest rates, can significantly impact our business operations. Higher interest rates can deter customers from purchasing new vehicles or obtaining financing, affecting sales and revenue. Conversely, low-interest rates may stimulate demand for vehicle purchases but could also lead to increased competition and pressure on profit margins.

Lastly, affordability concerns among consumers can also pose a challenge for Sutton Ford. Rising vehicle prices may make it difficult for some customers to afford new or even used vehicles.

How is your company making an impact at the community/local level?

Burling Builders, Inc. Burling is a sponsor and volunteer for the ComEd CONSTRUCT program, and we have hired from the program. We sponsor a foundation/employer each year, we present at the Company Overview event, host company workshops, volunteer at the career fair, and volunteer as speakers at the HR Panel event.

Burling is a sponsor of the Chicago Public Schools in partnership with the Chicago Park Districts Out-of-School Time. This support is very important for many families who are relying on the Chicago Park Kids afterschool program to meet their child care needs.

Burling promotes the hiring of diverse local contractors and local laborer hires on all of our projects even when not required. Burling was awarded the Presidential Award from ComEd for achieving over 90% minority participation on the Chicago ComEd Training Center construction project.

BA Solutions Although we are a small business, the services we provide have a SIGNIFICANT impact on our community. We've built great relationships with municipalities and school districts, partnering on

a variety of projects focused on energy efficiency. We also offer our services across ComEd territory including diverse, distressed communities. Facilitating minor changes ultimately provides long-term benefits of lowering overall electricity demand.

Sutton Ford Our company is deeply committed to making a positive impact at the community and local level through various initiatives. By investing in job creation, sponsorships, and charitable giving, we aim to make a meaningful and lasting impact on the lives of individuals and the overall well-being of our community. We believe that by working together and supporting one another, we can create a brighter and more prosperous future for all.

What is key to a successful relationship between a non-diverse prime contractor and their Tier 2 supplier?

Burling Builders, Inc. In a successful relationship between a non-diverse prime contractor and their Tier 2 supplier, communication and collaboration are key. It is essential for the prime contractor to clearly communicate their expectations, requirements, and timelines to the Tier 2 supplier to ensure alignment and avoid misunderstandings. Building trust and fostering a transparent and open dialogue can help establish a strong partnership based on mutual respect and understanding. Additionally, providing support and guidance to the Tier 2 supplier, especially in terms of resources, expertise, and opportunities for growth, can contribute to a positive and productive working relationship. By working together closely and proactively addressing any challenges that may arise, both parties can achieve success and deliver high-quality results.

BA Solutions We believe that a successful relationship between a prime contractor and a Tier 2 supplier is built on a foundation of proper communication, fair costs, and reliability. If one can trust the other to be honest and up-front with regards to all aspects of a project, the end result will be a happy customer!

Sutton Ford A successful relationship between a non-diverse prime contractor and its Tier 2 supplier requires clear communication, a collaborative approach, and diversity and inclusion initiatives. With these, you can build a strong and successful relationship.

ICC Website

Section 5-117 of the Public Utilities Act 220 ILCS 5/5-117, effective on August 26, 2014, requires regulated gas, electric, and water utilities that have 100,000 customers or more to submit annual reports “on all procurement goals and actual spending for minority-owned, women-owned, veteran-owned, and small business enterprises in the previous calendar year,” and the utilities’ plan for implementing and realizing their goals for the following year.

Section 5-117(f) requires that the ICC publish on its website:

- 1.) A list of the points of contact for the utilities.
- 2.) The annual reports for a period of five years.
- 3.) A list of the certifications recognized and accepted by the utilities.

Section 5-117 Reports are due annually on April 15, beginning in 2016. Section 5-117 also requires the ICC and participating utilities to hold an Annual Policy Meeting that is open to the public on the subject of supplier diversity. The policy meeting will follow submission of the April 15 reports.

For more information on ComEd’s Annual Supplier Diversity Reports, please visit the ICC Supplier Diversity webpage at icc.illinois.gov/filings/mwvs/



Uniform Appendix A

Units are in millions of dollars

Minority Men	Direct	Subcontractor	Total \$	Total %
Asian Pacific American	\$29	\$0	\$29	5%
African American	\$82	\$0	\$82	15%
Hispanic American	\$303	\$0	\$303	54%
Native American	\$145	\$0	\$145	26%
Total Minority Men	\$559	\$0	\$559	100%

Minority Women	Direct	Subcontractor	Total \$	Total %
Asian Pacific American	\$21	\$0	\$21	0%
African American	\$36	\$0	\$36	57%
Hispanic American	\$27	\$0	\$27	43%
Native American	\$0	\$0	\$0	0%
Total Minority Women	\$63	\$0	\$63	100%

Total Expenditures	Direct	Subcontractor	Total \$	Total %
Minority Business Enterprise — MBE**	\$628	\$160	\$788	32%
Women Business Enterprise — WBE	\$102	\$102	\$204	8%
Subtotal MBE & WBE	\$730	\$261	\$992	41%
Veteran Business Enterprise	\$27	\$13	\$40	2%
Total MBE, WBE, VBE*	\$757	\$296	\$1,054	43%
Small Business Enterprise — SBE	\$109	\$2	\$111	5%
Gross Procurement			\$2,425	100%

*Total Diverse Spend Includes Indirect Tier 2. | **Includes MBE Tier 1 & MBE Direct Tier 2

CATEGORY	PROFESSIONAL SERVICES	AFRICAN AMERICAN				ASIAN			
		FEMALE	MALE	TIER 2	TOTAL	FEMALE	MALE	TIER 2	TOTAL
ADVERTISING AND MARKETING	Yes	\$92,981	\$6,750	\$0	\$99,731	\$0	\$0	\$0	\$0
BOLTING/FASTENERS	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
BUSINESS CONSULTING	Yes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
CHEMICALS/FUELS/GASES/LUBRICANTS	No	\$0	\$740	\$20,056	\$20,797	\$0	\$0	\$0	\$0
CLOTHING	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
CUSTOMER SERVICE	No	\$0	\$67,194	\$86,000	\$153,194	\$0	\$101,598	\$879,404	\$981,002
DIESEL EQUIPMENT	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
DISTRIBUTION CONSTRUCTION	No	\$2,114,057	\$12,985,438	\$5,108,425	\$20,207,920	\$0	\$11,780,321	\$3,065,798	\$14,846,119
DISTRIBUTION TRANSFORMERS	No	\$0	\$0	\$18,639,640	\$18,639,640	\$0	\$0	\$98,374	\$98,374
ELEC DISTRIBUTION EQUIPMENT	No	\$39,485	\$17,446	\$10,200	\$67,131	\$0	\$567,627	\$38,903	\$606,530
ELECTRIC VEHICLE SUPPLY EQUIPMENT	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ELECTRICAL EQUIPMENT	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ENERGY EFFICIENCY	No	\$21,079,656	\$13,049,332	\$6,054,475	\$40,183,463	\$0	\$72,557	\$4,624,989	\$4,697,546
ENGINEERING / TECHNICAL CONSULTING	Yes	\$6,589,008	\$11,579,647	\$6,829,031	\$24,997,685	\$17,040	\$2,337,398	\$3,048,429	\$5,402,867
ENVIRONMENTAL SERVICES	No	\$2,989,866	\$0	\$120,733	\$3,110,599	\$0	\$0	\$272,343	\$272,343
EQUIPMENT RENTAL	No	\$0	\$3,489,284	\$0	\$3,489,284	\$0	\$0	\$0	\$0
FACILITIES	No	\$2,032,054	\$12,270,875	\$1,047,910	\$15,350,838	\$0	\$808,138	\$658,860	\$1,466,998
FINANCIAL SERVICES	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FLEET	No	\$0	\$9,954,148	\$0	\$9,954,148	\$0	\$0	\$0	\$0
FREIGHT	No	\$126	\$226,662	\$0	\$226,788	\$81	\$134,680	\$0	\$134,761
GAS CONSTRUCTION	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
GAS DISTRIBUTION EQUIPMENT	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
GENCO CONSTRUCTION	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
HEAVY HAULING AND LIFTING SERVICES	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
HR SERVICES	Yes	\$0	\$81,400	\$0	\$81,400	\$0	\$7,000	\$0	\$7,000
INSPECTIONS NDE	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
IT HARDWARE	No	\$0	\$0	\$0	\$0	\$0	\$7,935,703	\$93,901	\$8,029,605
IT OUTSOURCING	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
IT PROFESSIONAL SERVICES	Yes	\$0	\$69,768	\$1,687,622	\$1,757,390	\$0	\$1,188,351	\$9,488,831	\$10,677,182
IT SOFTWARE	No	\$0	\$0	\$0	\$0	\$2,676	\$455,170	\$0	\$457,846
IT TELECOM	No	\$0	\$0	\$0	\$0	\$0	\$53,524	\$0	\$53,524
LIBRARY SERVICES	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MACHINING & FABRICATION SERVICES	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MAINTENANCE SERVICES	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MECHANICAL/HVAC MATERIAL	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
METEOROLOGICAL DATA & MO	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
METERS	No	\$0	\$0	\$0	\$0	\$0	\$135,395	\$0	\$135,395
MRO	No	\$89,552	\$2,516,022	\$0	\$2,605,574	\$976	\$429,562	\$0	\$430,539
OFFICE SERVICES	No	\$3,900	\$425,696	\$0	\$429,596	\$0	\$0	\$0	\$0
OFF-SITE TESTING SERVICES	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
OVERHEAD CRANES	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PIPE & FITTINGS	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
POLES	No	\$0	\$174,286	\$0	\$174,286	\$0	\$0	\$975,168	\$975,168
POWER TRANSFORMERS	No	\$0	\$0	\$0	\$0	\$0	\$35,157	\$0	\$35,157
RENTALS	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
SCAFFOLDING	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
STEEL POLES	No	\$0	\$67,283	\$0	\$67,283	\$0	\$0	\$0	\$0
STRUCTURAL STEEL	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
SUBSCRIPTIONS	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
SUPPLEMENTAL LABOR	No	\$0	\$0	\$106,538	\$106,538	\$0	\$0	\$11,168,326	\$11,168,326
SWITCHYARD	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
T&S CONSTRUCTION	No	\$881,509	\$14,842,467	\$967,235	\$16,691,211	\$0	\$69,867	\$3,728,966	\$3,798,833
T&S MATERIALS	No	\$537	\$5,506	\$699,940	\$705,984	\$0	\$3,375,949	\$0	\$3,375,949
TRAINING	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TURBINE / GENERATOR	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
UNCATEGORIZED	No	\$0	\$110	\$422,462	\$422,572	\$0	\$0	\$0	\$0
UNITED SCRAP	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
VEGETATION MANAGEMENT	No	\$0	\$32,734	\$6,234,891	\$6,267,625	\$0	\$0	\$0	\$0
WIRE AND CABLE	No	\$0	\$4,492	\$0	\$4,492	\$0	\$0	\$20,529,594	\$20,529,594
GRAND TOTAL		\$35,912,731	\$81,867,280	\$48,035,159	\$165,815,170	\$20,773	\$29,487,99	\$58,671,886	\$88,180,659

CATEGORY	PROFESSIONAL SERVICES	HISPANIC				NATIVE AMERICAN		
		FEMALE	MALE	TIER 2	TOTAL	MALE	TIER 2	TOTAL
ADVERTISING AND MARKETING	Yes	\$0	\$16,463,810	\$913,256	\$17,377,066	\$0	\$0	\$0
BOLTING/FASTENERS	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
BUSINESS CONSULTING	Yes	\$0	\$0	\$0	\$0	\$0	\$0	\$0
CHEMICALS/FUELS/GASES/LUBRICANTS	No	\$0	\$0	\$0	\$0	\$513,698	\$0	\$513,698
CLOTHING	No	\$0	\$0	\$0	\$0	\$26,470	\$0	\$26,470
CUSTOMER SERVICE	No	\$0	\$1,251,934	\$203,823	\$1,455,757	\$0	\$0	\$0
DIESEL EQUIPMENT	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
DISTRIBUTION CONSTRUCTION	No	\$26,530,314	\$221,696,109	\$6,097,631	\$254,324,053	\$0	\$0	\$0
DISTRIBUTION TRANSFORMERS	No	\$0	\$0	\$0	\$0	\$14,263,960	\$43,769	\$14,307,728
ELEC DISTRIBUTION EQUIPMENT	No	\$0	\$0	\$1,027,810	\$1,027,810	\$73,701,869	\$0	\$73,701,869
ELECTRIC VEHICLE SUPPLY EQUIPMENT	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ELECTRICAL EQUIPMENT	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ENERGY EFFICIENCY	No	\$0	\$4140	\$2,105,027	\$2,105,441	\$0	\$0	\$0
ENGINEERING / TECHNICAL CONSULTING	Yes	\$0	\$6,361,670	\$1,055,420	\$7,417,090	\$234	\$0	\$234
ENVIRONMENTAL SERVICES	No	\$0	\$9,659,731	\$951,945	\$10,611,676	\$0	\$9,887,822	\$9,887,822
EQUIPMENT RENTAL	No	\$18,018	\$21,854	\$0	\$39,872	\$0	\$0	\$0
FACILITIES	No	\$0	\$15,523,089	\$5,710,394	\$21,233,483	\$0	\$0	\$0
FINANCIAL SERVICES	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FLEET	No	\$0	\$286,420	\$0	\$286,420	\$13,141	\$0	\$13,141
FREIGHT	No	\$129	\$1,720	\$0	\$1,850	\$838,674	\$0	\$838,674
GAS CONSTRUCTION	No	\$0	\$0	\$223,638	\$223,638	\$0	\$0	\$0
GAS DISTRIBUTION EQUIPMENT	No	\$0	\$0	\$0	\$0	\$7,573	\$0	\$7,573
GENCO CONSTRUCTION	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
HEAVY HAULING AND LIFTING SERVICES	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
HR SERVICES	Yes	\$5,000	\$0	\$0	\$5,000	\$0	\$0	\$0
INSPECTIONS NDE	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
IT HARDWARE	No	\$0	\$0	\$0	\$0	\$1,255	\$0	\$1,255
IT OUTSOURCING	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
IT PROFESSIONAL SERVICES	Yes	\$0	\$0	\$0	\$0	\$851,135	\$0	\$851,135
IT SOFTWARE	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
IT TELECOM	No	\$0	\$7,116,746	\$0	\$7,116,746	\$6,258,008	\$0	\$6,258,008
LIBRARY SERVICES	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MACHINING & FABRICATION SERVICES	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MAINTENANCE SERVICES	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MECHANICAL/HVAC MATERIAL	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
METEOROLOGICAL DATA & MO	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
METERS	No	\$7,203	\$0	\$0	\$7,203	\$192,027	\$0	\$192,027
MRO	No	\$0	\$0	\$0	\$0	\$32,667,003	\$0	\$32,667,003
OFFICE SERVICES	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
OFF-SITE TESTING SERVICES	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
OVERHEAD CRANES	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PIPE & FITTINGS	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
POLES	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
POWER TRANSFORMERS	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
RENTALS	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
SCAFFOLDING	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
STEEL POLES	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
STRUCTURAL STEEL	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
SUBSCRIPTIONS	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
SUPPLEMENTAL LABOR	No	\$0	\$0	\$0	\$0	\$108,413	\$0	\$108,413
SWITCHYARD	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
T&S CONSTRUCTION	No	\$40,371	\$16,371,801	\$9,882,534	\$26,294,706	\$0	\$512,197	\$512,197
T&S MATERIALS	No	\$25,369	\$106,295	\$2,731,026	\$2,862,690	\$15,210,622	\$0	\$15,210,622
TRAINING	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TURBINE / GENERATOR	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
UNCATEGORIZED	No	\$0	\$268,536	\$0	\$268,536	\$150	\$0	\$150
UNITED SCRAP	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0
VEGETATION MANAGEMENT	No	\$0	\$7,440,344	\$50,006	\$7,490,350	\$0	\$0	\$0
WIRE AND CABLE	No	\$0	\$16,405	\$2,142	\$18,547	\$226,726	\$0	\$226,726
GRAND TOTAL		\$26,626,404	\$302,586,878	\$30,954,652	\$360,167,934	\$144,880,958	\$10,443,788	\$155,324,746

Section 13

CATEGORY	PROFESSIONAL SERVICES	VETERAN			WOMEN		
		MALE	TIER 2	TOTAL	FEMALE	TIER 2	TOTAL
ADVERTISING AND MARKETING	Yes	\$0	\$0	\$0	\$1,679,835	\$0	\$1,679,835
BOLTING/FASTENERS	No	\$0	\$0	\$0	\$0	\$0	\$0
BUSINESS CONSULTING	Yes	\$0	\$0	\$0	\$154,000	\$0	\$154,000
CHEMICALS/FUELS/GASES/LUBRICANTS	No	\$10,025,325	\$0	\$10,025,325	\$8,765	\$0	\$8,765
CLOTHING	No	\$0	\$0	\$0	\$3,945,762	\$0	\$3,945,762
CUSTOMER SERVICE	No	\$0	\$0	\$0	\$147,331	\$467,854	\$615,185
DIESEL EQUIPMENT	No	\$0	\$0	\$0	\$0	\$0	\$0
DISTRIBUTION CONSTRUCTION	No	\$10,157,402	\$1,670,907	\$11,828,310	\$5,668,970	\$20,803,845	\$26,472,815
DISTRIBUTION TRANSFORMERS	No	\$0	\$1,807,424	\$1,807,424	\$0	\$780,924	\$780,924
ELEC DISTRIBUTION EQUIPMENT	No	\$0	\$0	\$0	\$1,325,182	\$573,738	\$1,898,920
ELECTRIC VEHICLE SUPPLY EQUIPMENT	No	\$0	\$0	\$0	\$53,400	\$0	\$53,400
ELECTRICAL EQUIPMENT	No	\$0	\$0	\$0	\$0	\$32,523	\$32,523
ENERGY EFFICIENCY	No	\$2,515,509	\$9,329,217	\$11,844,726	\$8,989,844	\$34,227,286	\$43,217,130
ENGINEERING / TECHNICAL CONSULTING	Yes	\$1,123,276	\$4,384	\$1,127,661	\$26,600,545	\$3,192,494	\$29,793,039
ENVIRONMENTAL SERVICES	No	\$0	\$0	\$0	\$662,661	\$7,740,555	\$8,403,216
EQUIPMENT RENTAL	No	\$0	\$0	\$0	\$2,102,699	\$0	\$2,102,699
FACILITIES	No	\$0	\$0	\$0	\$10,271,034	\$4,395,259	\$14,666,293
FINANCIAL SERVICES	No	\$0	\$0	\$0	\$0	\$0	\$0
FLEET	No	\$0	\$0	\$0	\$5,349,078	\$0	\$5,349,078
FREIGHT	No	\$10,703	\$0	\$10,703	\$123,023	\$647,913	\$770,935
GAS CONSTRUCTION	No	\$0	\$0	\$0	\$1,960,293	\$0	\$1,960,293
GAS DISTRIBUTION EQUIPMENT	No	\$0	\$0	\$0	\$0	\$0	\$0
GENCO CONSTRUCTION	No	\$0	\$0	\$0	\$1,494,813	\$0	\$1,494,813
HEAVY HAULING AND LIFTING SERVICES	No	\$0	\$0	\$0	\$587,346	\$0	\$587,346
HR SERVICES	Yes	\$0	\$0	\$0	\$321,265	\$0	\$321,265
INSPECTIONS NDE	No	\$0	\$0	\$0	\$0	\$0	\$0
IT HARDWARE	No	\$39,977	\$0	\$39,977	\$1,149,338	\$0	\$1,149,338
IT OUTSOURCING	No	\$0	\$0	\$0	\$0	\$0	\$0
IT PROFESSIONAL SERVICES	Yes	\$0	\$0	\$0	\$852,113	\$254,084	\$1,106,198
IT SOFTWARE	No	\$0	\$0	\$0	\$180,023	\$0	\$180,023
IT TELECOM	No	\$294,916	\$0	\$294,916	\$1,127,019	\$0	\$1,127,019
LIBRARY SERVICES	No	\$0	\$0	\$0	\$0	\$0	\$0
MACHINING & FABRICATION SERVICES	No	\$0	\$0	\$0	\$0	\$0	\$0
MAINTENANCE SERVICES	No	\$0	\$0	\$0	\$0	\$0	\$0
MECHANICAL/HVAC MATERIAL	No	\$0	\$0	\$0	\$0	\$0	\$0
METEOROLOGICAL DATA & MO	No	\$0	\$0	\$0	\$0	\$0	\$0
METERS	No	\$0	\$0	\$0	\$102,060	\$0	\$102,060
MRO	No	\$277,290	\$0	\$277,289.42	\$212,743	\$3,030	\$215,773
OFFICE SERVICES	No	\$0	\$0	\$0	\$1,609,258	\$0	\$1,609,258
OFF-SITE TESTING SERVICES	No	\$1,419,846	\$0	\$1,419,846	\$0	\$0	\$0
OVERHEAD CRANES	No	\$0	\$0	\$0	\$0	\$0	\$0
PIPE & FITTINGS	No	\$0	\$0	\$0	\$0	\$77,709	\$77,709
POLES	No	\$0	\$0	\$0	\$0	\$0	\$0
POWER TRANSFORMERS	No	\$0	\$0	\$0	\$0	\$0	\$0
RENTALS	No	\$0	\$0	\$0	\$0	\$0	\$0
SCAFFOLDING	No	\$0	\$0	\$0	\$0	\$0	\$0
STEEL POLES	No	\$0	\$0	\$0	\$0	\$0	\$0
STRUCTURAL STEEL	No	\$0	\$0	\$0	\$0	\$0	\$0
SUBSCRIPTIONS	No	\$0	\$0	\$0	\$0	\$0	\$0
SUPPLEMENTAL LABOR	No	\$0	\$0	\$0	\$0	\$13,024,223	\$13,024,223
SWITCHYARD	No	\$0	\$0	\$0	\$0	\$0	\$0
T&S CONSTRUCTION	No	\$767,956	\$0	\$767,956	\$12,143,691	\$10,988,164	\$23,131,855
T&S MATERIALS	No	\$368,861	\$0	\$368,861	\$9,759,819	\$2,672,237	\$12,432,056
TRAINING	No	\$0	\$0	\$0	\$1,130,875	\$0	\$1,130,875
TURBINE / GENERATOR	No	\$0	\$0	\$0	\$0	\$0	\$0
UNCATEGORIZED	No	\$0	\$0	\$0	\$1,202,227	\$128,229	\$1,330,456
UNITED SCRAP	No	\$0	\$0	\$0	\$1,425,515	\$0	\$1,425,515
VEGETATION MANAGEMENT	No	\$0	\$137,702	\$137,702	\$95,423	\$1,514,425	\$1,609,847
WIRE AND CABLE	No	\$432.80	\$0	\$433	\$0	\$229,256	\$229,256
GRAND TOTAL		\$27,001,494	\$12,949,634	\$39,951,128	\$102,435,948	\$101,753,747	\$204,189,695

Section 13

CATEGORY	PROFESSIONAL SERVICES	MBE OTHER	INDIRECT	DIRECT	TOTAL DIVERSE	TOTAL CATEGORY SPEND	CATEGORY DIVERSE %
		TIER 1	TOTAL	TIER 2			
ADVERTISING AND MARKETING	Yes	\$0	\$0	\$0	\$19,156,632	\$34,263,507	56%
BOLTING/FASTENERS	No	\$0	\$0	\$0	\$0	\$0	0%
BUSINESS CONSULTING	Yes	\$0	\$0	\$0	\$154,000	\$5,613,467	3%
CHEMICALS/FUELS/GASES/LUBRICANTS	No	\$0	\$0	\$0	\$10,568,584	\$13,578,941	78%
CLOTHING	No	\$0	\$0	\$0	\$3,972,231	\$4,206,149	94%
CUSTOMER SERVICE	No	\$0	\$0	\$0	\$3,205,138	\$26,841,256	12%
DIESEL EQUIPMENT	No	\$0	\$0	\$0	\$0	\$31,327	0%
DISTRIBUTION CONSTRUCTION	No	\$5,597,105	\$0	\$377,471	\$333,653,793	\$466,951,978	71%
DISTRIBUTION TRANSFORMERS	No	\$0	\$0	\$343,547	\$35,977,637	\$72,713,781	49%
ELEC DISTRIBUTION EQUIPMENT	No	\$0	\$0	\$0	\$77,302,260	\$170,959,651	45%
ELECTRIC VEHICLE SUPPLY EQUIPMENT	No	\$0	\$0	\$0	\$53,4000	\$1,309,556	4%
ELECTRICAL EQUIPMENT	No	\$0	\$0	\$0	\$32,523	\$0	100%
ENERGY EFFICIENCY	No	\$0	\$0	\$942,236	\$102,990,542	\$318,123,849	32%
ENGINEERING / TECHNICAL CONSULTING	Yes	\$15,2280	\$0	\$44,8780	\$68,798,682	\$179,837,116	38%
ENVIRONMENTAL SERVICES	No	\$0	\$0	\$124,862	\$32,410,518	\$60,760,933	53%
EQUIPMENT RENTAL	No	\$7,7430	\$0	\$0	\$5,639,598	\$32,533,306	17%
FACILITIES	No	\$0	\$0	\$2,238,604	\$54,956,217	\$129,260,358	43%
FINANCIAL SERVICES	No	\$0	\$0	\$0	\$0	\$622,379	0%
FLEET	No	\$0	\$0	\$0	\$15,602,786	\$75,022,994	21%
FREIGHT	No	\$21,723	\$0	\$0	\$2,005,434	\$9,789,550	20%
GAS CONSTRUCTION	No	\$0	\$0	\$1,625,164	\$3,809,095	\$2,396,029	159%
GAS DISTRIBUTION EQUIPMENT	No	\$0	\$0	\$0	\$7,573	\$37,447	20%
GENCO CONSTRUCTION	No	\$0	\$0	\$0	\$1,494,813	\$1,812,153	82%
HEAVY HAULING AND LIFTING SERVICES	No	\$0	\$0	\$0	\$587,346	\$587,346	100%
HR SERVICES	Yes	\$0	\$0	\$0	\$414,665	\$5,019,262	8%
INSPECTIONS NDE	No	\$0	\$0	\$0	\$0	\$0	0%
IT HARDWARE	No	\$0	\$0	\$0	\$9,220,175	\$19,421,198	47%
IT OUTSOURCING	No	\$0	\$0	\$0	\$0	\$3,484,294	0%
IT PROFESSIONAL SERVICES	Yes	\$0	\$0	\$5,591	\$14,397,495	\$15,079,331	95%
IT SOFTWARE	No	\$0	\$0	\$0	\$637,869	\$27,023,616	2%
IT TELECOM	No	\$0	\$0	\$0	\$14,850,213	\$38,507,980	39%
LIBRARY SERVICES	No	\$0	\$0	\$0	\$0	\$0	0%
MACHINING & FABRICATION SERVICES	No	\$0	\$0	\$0	\$0	\$0	0%
MAINTENANCE SERVICES	No	\$0	\$0	\$0	\$0	\$101,506	0%
MECHANICAL/HVAC MATERIAL	No	\$0	\$0	\$0	\$0	\$0	0%
METEOROLOGICAL DATA & MO	No	\$0	\$0	\$0	\$0	\$0	0%
METERS	No	\$0	\$0	\$0	\$436,684	\$13,705,770	3%
MRO	No	\$0	\$0	\$0	\$36,196,178	\$38,641,652	94%
OFFICE SERVICES	No	\$0	\$0	\$0	\$2,038,855	\$3,151,024	65%
OFF-SITE TESTING SERVICES	No	\$0	\$0	\$0	\$1,419,846	\$1,421,345	100%
OVERHEAD CRANES	No	\$0	\$0	\$0	\$0	\$25,074	0%
PIPE & FITTINGS	No	\$0	\$0	\$0	\$77,709	\$0	100%
POLES	No	\$0	\$0	\$0	\$1,149,4540	\$13,177,775	9%
POWER TRANSFORMERS	No	\$0	\$0	\$0	\$35,157	\$18,288,113	0%
RENTALS	No	\$0	\$0	\$0	\$0	\$0	0%
SCAFFOLDING	No	\$0	\$0	\$0	\$0	\$0	0%
STEEL POLES	No	\$0	\$0	\$0	\$67,283	\$67,283	100%
STRUCTURAL STEEL	No	\$0	\$0	\$0	\$0	\$0	0%
SUBSCRIPTIONS	No	\$0	\$0	\$0	\$0	\$887,639	0%
SUPPLEMENTAL LABOR	No	\$0	\$0	\$450,031	\$24,857,531	\$41,560,116	60%
SWITCHYARD	No	\$0	\$0	\$0	\$0	\$0	0%
T&S CONSTRUCTION	No	\$0	\$0	\$2,230,436	\$73,427,193	\$116,194,473	63%
T&S MATERIALS	No	\$956,181	\$0	\$0	\$35,912,343	\$149,634,394	24%
TRAINING	No	\$0	\$0	\$0	\$1,130,875	\$2,974,742	38%
TURBINE / GENERATOR	No	\$0	\$0	\$0	\$0	\$0	0%
UNCATEGORIZED	No	\$0	\$22,042,907	\$576,630	\$24,641,250	\$1,574,169	1565%
UNITED SCRAP	No	\$0	\$0	\$0	\$1,425,515	\$1,425,515	100%
VEGETATION MANAGEMENT	No	\$0	\$0	\$2,573,959	\$18,079,484	\$158,472,118	11%
WIRE AND CABLE	No	\$0	\$0	\$29,631	\$21,038,678	\$147,551,496	14%
GRAND TOTAL		\$6,597,980	\$22,042,907	\$11,563,039	\$1,053,833,257	\$2,424,642,957	43%

*MBE Tier 1 & MBE Direct Tier 2 cannot be broken down by ethnicity or gender. | **Total Diverse Spend Includes Indirect Tier 2.

Thank you

Supplier Diversity Report 2023

